

Minutes, Board of Directors, Palo Alto Golf Club, April 7, 2011

Attendees: Craig Allen, Larry Bazinett , Jim Breedlove, Chuck Cali, John Frykland, Mike Matkowski, Jim Mayer, Dave Razzari, Lou Sehl (arrived at 6:40).

Absent: Rich Bin, Bill Dolan, Jeff Segol

The meeting was called to order by President Matkowski at 6:30 PM.

February meeting minutes were approved. March minutes had not been completed. Their approval was carried to the May meeting.

President's Report— A follow up to the discussion of 2 signatures on checks was initiated by the president. The proposal to make the books available on a cloud server system is taking shape. The treasurer would have full access with the other audit committee members having read only access. Once the system is established a recommendation will be made for bylaw changes in 2012.

Head Professional Bin, asked the president to remind the BOD that pace of play is still a significant issue during club tournaments. He will not be at the first tee for the 5 club tournament, but will be for the Directors' Cup. A request was made for Vice President Razzari to call Mr. Bin about the Invitational.

Vice President's Report: Vice President Razzari discussed several items regarding the Invitational Tournament.

- 1) He will contact Rich Bin about tee prizes for the Invitational tournament.
- 2) He distributed draft fliers for the Invitational (see attachment). A change to the flier was suggested for clarity. Instead of "carts included in entry fee" the flier will read "carts provided by PAGC".
- 3) Food will be a buffet
- 4) No on line sign up for the Invitational
- 5) A \$250 deposit has been made to the café.

Club Professional's Report: Update given by the president in Mr. Bin's absence.

Secretary's Report: Nothing new to report.

Treasurer's Report: The books are balanced and the club is on budget (see attachment). We have 341 paying members. 150 players have participated in the 3 tournaments to date this year.

He provided more detail about the options for cloud server access to the club's books. Intuit provides a two level service. A full service version costs \$40/month. It allows 5 users and includes budget capabilities and support services. A reduced service version costs \$25/month. It allows 3 users and has no budget capabilities. It does include some support service. Director Allen moved to accept the full service version for \$40/month and Director Sehl seconded the motion. It was approved by unanimous vote.

Tournament Chairman's Report: TC's Mayer and Allen reported. 44 players signed up for the 5 club tournament. 35 have signed up so far for the Directors' Cup. 42 players are in for the rescheduled Los Lagos tournament. Only 10 have players are in for Hiddenbrooke so far and sign ups close next week. We will be playing regardless of the number of entries because we cannot get out deposit back.

The 2012 tournament schedule will be similar to this year's. The NCGA tournament dates are needed to finalize the club's 2012 schedule. Director Breedlove indicated that we have money on the books at Callippe

Membership Chairman's and Membership Coordinator's Report: Chairman Bazinett and Coordinator Frykland updated membership data (see attached handout).

Handicap Chairman's Report: No report (at Augusta).

Director Breedlove's Report: Raised the issue of transferring the Directors' Cup fee payment to another 2 day tournament for those Directors unable to play in the Directors' Cup. The consensus from an e-mail exchange among the BOD members was to pay only for the Directors' Cup fees and not to transfer to other tournament fees.

Director Dolan's Report: Not present.

Old Business: None discussed.

New Business: The annual meeting is set to immediately follow the first round of the Directors' Cup on 4/16. The shotgun start is arranged and the agenda is on the web site.

The club currently has 349 members in good standing, so 34 members will constitute a quorum.

Calling the meeting to order before teeing off so that all participants in the Directors' Cup would be in attendance was discussed, but not all were comfortable doing this. The possibility was left open.

Meeting Adjournment: The meeting adjourned at approximately 7:20 PM

Attachments:

The Palo Alto Golf Club Proudly presents

THE INVITATIONAL

Saturday – August 6, 2011

**2 Man Best Ball
Format**

**Tee Prizes for all
players**

**Shotgun Start 8am
Sign-in 7am**

**Over \$800 in prize
fund (based on 30
teams)**



**Price per team \$180.00
Entry due by July 23, 2011**

Member's Name

NCGA No.

E-mail

NCGA Index

Guest Name

NCGA No.

Address

NCGA Index

Club Name

THIS IS A MEMBER GUEST EVENT - NO MEMBER/MEMBER ENTRIES

Mail entries to:

Palo Alto Golf Club
Invitational Entry
1875 Embarcadero Road
Palo Alto, CA 94303

(Or drop in the tournament entry box at the course)
Make Check payable to Palo Alto Golf Club

Palo Alto Golf Club

Profit and Loss Budget vs. Actual

04/07/11

January through December 2011

	Jan - Dec '11	Budget
Income		
Dues, Initiation and NCGA Fees 340 * 64	\$21,760.00	\$24,000.00
Junior Donations	\$855.00	\$900.00
NCGA Events 150 * 1	\$150.00	\$1,100.00
Online fee recature 150 * 3	\$450.00	\$3,300.00
Prizes 150 * 7	\$1,050.00	\$7,700.00
TOC 150 * 1	\$150.00	\$1,100.00
Total Income	\$24,415.00	\$38,100.00
Expense		
Awards	\$0.00	\$1,050.00
Bank service charge	\$44.85	\$550.00
Director's Expenses	\$0.00	\$600.00
Dues and Subscriptions	\$110.00	\$500.00
Junior Donation	\$0.00	\$900.00
Member-Guest Tournament	\$250.00	\$1,500.00
Member Expense	\$2,820.85	\$8,450.00
Miscellaneous	\$0.00	\$500.00
NCGA - Events	\$665.00	\$3,300.00
Office Expenses	\$96.96	\$350.00
Online Scheduling Expense	\$553.00	\$1,750.00
Printing and Postage	\$0.00	\$500.00
Telephone	\$0.00	\$400.00
Tournament of Champions	\$0.00	\$2,800.00
Tournament Prizes	\$3,200.00	\$14,250.00
Total Expense	\$7,740.66	\$37,400.00
Net Income	\$16,674.34	\$700.00
Bank Balance on December 31, 2010	\$8,788.20	
Bank Balance on January 1, 2011	\$39,253.87	
Bank Balance on February 1, 2011	\$34,515.31	
Bank Balance on March 1, 2011	\$34,252.31	
Bank Balance on April 1, 2011	\$26,842.57	
Bank Balance on May 1, 2011		
Bank Balance on June 1, 2011		
Bank Balance on July 1, 2011		
Bank Balance on August 1, 2011		
Bank Balance on September 1, 2011		
Bank Balance on October 1, 2011		
Bank Balance on November 1, 2011		
Bank Balance on December 1, 2011		
Bank Balance on December 31, 2011		

Palo Alto Golf Club
Membership Report

4/6/2011

Palo Alto Golf Club
Membership Report

Member Type	1/1/2010 Total	2/1/2010 Total	3/1/2010 Total	4/1/2010 Total	5/1/2010 Total	6/1/2010 Total
Regular	218	227	230	231	240	241
Senior	120	124	124	124	124	124
Junior	24	24	24	24	24	24
Honorary	13	13	13	13	13	13
Total All Members	375	388	391	392	401	402
Total Paying Members	338	351	354	355	364	365
Member Type	7/1/2010 Total	8/1/2010 Total	9/1/2010 Total	10/1/2010 Total	11/1/2010 Total	12/1/2010 Total
Regular	244	245	246	253	244	242
Senior	126	126	126	125	136	142
Junior	26	25	26	28	29	29
Honorary	13	13	13	13	13	13
Total All Members	409	409	411	419	422	426
Total Paying Members	370	371	372	378	380	384
Member Type	1/1/2011 Total	2/1/2011 Total	3/1/2011 Total	4/1/2011 Total	5/1/2011 Total	6/1/2011 Total
Regular	184	195	199	207		
Senior	128	132	133	133		
Junior	25	25	27	27		
Honorary	9	9	9	9		
Total All Members	346	361	368	376		
Total Paying Members	312	327	332	340		

Renewal period 10/1/10 thru 12/31/10

Renewals	289	\$ 28,275
Late Fees	4	\$ 40
Contributions	63	\$ 930
New Members	24	\$ 2,183
Total Income		\$ 31,428

Online Renewals

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Renewal period 10/1/09 thru 12/31/09

Renewals	325	\$ 31,815
Late Fees	1	\$ 30
Contributions	70	\$ 950
New Members	15	\$ 2,240
Total Income		\$ 35,035

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Historical Counts

Year	Begin Count	End Count
2006	446	511
2007	447	483
2008	404	438
2009	363	411
2010	338	384
2011	312	???