

## **Minutes, Board of Directors, Palo Alto Golf Club, April 7, 2011**

Attendees: Craig Allen, Larry Bazinett , Jim Breedlove, Chuck Cali, John Frykland, Mike Matkowski, Jim Mayer, Dave Razzari, Lou Sehl (arrived at 6:40).

Absent: Rich Bin, Bill Dolan, Jeff Segol

The meeting was called to order by President Matkowski at 6:30 PM.

February meeting minutes were approved. March minutes had not been completed. Their approval was carried to the May meeting.

**President's Report**— A follow up to the discussion of 2 signatures on checks was initiated by the president. The proposal to make the books available on a cloud server system is taking shape. The treasurer would have full access with the other audit committee members having read only access. Once the system is established a recommendation will be made for bylaw changes in 2012.

Head Professional Bin, asked the president to remind the BOD that pace of play is still a significant issue during club tournaments. He will not be at the first tee for the 5 club tournament, but will be for the Directors' Cup. A request was made for Vice President Razzari to call Mr. Bin about the Invitational.

**Vice President's Report:** Vice President Razzari discussed several items regarding the Invitational Tournament.

- 1) He will contact Rich Bin about tee prizes for the Invitational tournament.
- 2) He distributed draft fliers for the Invitational (see attachment). A change to the flier was suggested for clarity. Instead of "carts included in entry fee" the flier will read "carts provided by PAGC".
- 3) Food will be a buffet
- 4) No on line sign up for the Invitational
- 5) A \$250 deposit has been made to the café.

**Club Professional's Report:** Update given by the president in Mr. Bin's absence.

**Secretary's Report:** Nothing new to report.

**Treasurer's Report:** The books are balanced and the club is on budget (see attachment). We have 341 paying members. 150 players have participated in the 3 tournaments to date this year.

He provided more detail about the options for cloud server access to the club's books. Intuit provides a two level service. A full service version costs \$40/month. It allows 5 users and includes budget capabilities and support services. A reduced service version costs \$25/month. It allows 3 users and has no budget capabilities. It does include some support service. Director Allen moved to accept the full service version for \$40/month and Director Sehl seconded the motion. It was approved by unanimous vote.

**Tournament Chairman's Report:** TC's Mayer and Allen reported. 44 players signed up for the 5 club tournament. 35 have signed up so far for the Directors' Cup. 42 players are in for the rescheduled Los Lagos tournament. Only 10 have players are in for Hiddenbrooke so far and sign ups close next week. We will be playing regardless of the number of entries because we cannot get out deposit back.

The 2012 tournament schedule will be similar to this year's. The NCGA tournament dates are needed to finalize the club's 2012 schedule. Director Breedlove indicated that we have money on the books at Callippe

**Membership Chairman's and Membership Coordinator's Report:** Chairman Bazinett and Coordinator Frykland updated membership data (see attached handout).

**Handicap Chairman's Report:** No report (at Augusta).

**Director Breedlove's Report:** Raised the issue of transferring the Directors' Cup fee payment to another 2 day tournament for those Directors unable to play in the Directors' Cup. The consensus from an e-mail exchange among the BOD members was to pay only for the Directors' Cup fees and not to transfer to other tournament fees.

**Director Dolan's Report:** Not present.

**Old Business:** None discussed.

**New Business:** The annual meeting is set to immediately follow the first round of the Directors' Cup on 4/16. The shotgun start is arranged and the agenda is on the web site.

The club currently has 349 members in good standing, so 34 members will constitute a quorum.

Calling the meeting to order before teeing off so that all participants in the Directors' Cup would be in attendance was discussed, but not all were comfortable doing this. The possibility was left open.

**Meeting Adjournment:** The meeting adjourned at approximately 7:20 PM

**Attachments:**

The Palo Alto Golf Club Proudly presents

# THE INVITATIONAL

Saturday – August 6, 2011



**2 Man Best Ball  
Format**

**Tee Prizes for all  
players**

**Shotgun Start 8am  
Sign-in 7am**

**Over \$800 in prize  
fund (based on 30  
teams)**

**Closest to Pin  
Big Skins**

**Post-round beer  
BBQ Lunch**

**Carts included  
in entry fee!!  
*provided by  
PAGC!***

**Price per team \$180.00  
Entry due by July 23, 2011**

**Member's Name** \_\_\_\_\_

**E-mail** \_\_\_\_\_

**NCGA No.** \_\_\_\_\_

**NCGA Index** \_\_\_\_\_

**Guest Name** \_\_\_\_\_

**Address** \_\_\_\_\_

**NCGA No.** \_\_\_\_\_

**NCGA Index** \_\_\_\_\_

**Club Name** \_\_\_\_\_

**THIS IS A MEMBER GUEST EVENT - NO MEMBER/MEMBER ENTRIES**

**Mail entries to:**

Palo Alto Golf Club  
Invitational Entry  
1875 Embarcadero Road  
Palo Alto, CA 94303

(Or drop in the tournament entry box at the course)  
Make Check payable to Palo Alto Golf Club

**Profit and Loss Budget vs. Actual**

04/07/11

January through December 2011

	Jan - Dec '11	Budget
<b>Income</b>		
Dues, Initiation and NCGA Fees 340 * 64	\$21,760.00	\$24,000.00
Junior Donations	\$855.00	\$900.00
NCGA Events 150 * 1	\$150.00	\$1,100.00
Online fee recature 150 * 3	\$450.00	\$3,300.00
Prizes 150 * 7	\$1,050.00	\$7,700.00
TOC 150 * 1	\$150.00	\$1,100.00
<b>Total Income</b>	<b>\$24,415.00</b>	<b>\$38,100.00</b>
<b>Expense</b>		
Awards	\$0.00	\$1,050.00
Bank service charge	\$44.85	\$550.00
Director's Expenses	\$0.00	\$600.00
Dues and Subscriptions	\$110.00	\$500.00
Junior Donation	\$0.00	\$900.00
Member-Guest Tournament	\$250.00	\$1,500.00
Member Expense	\$2,820.85	\$8,450.00
Miscellaneous	\$0.00	\$500.00
NCGA - Events	\$665.00	\$3,300.00
Office Expenses	\$96.96	\$350.00
Online Scheduling Expense	\$553.00	\$1,750.00
Printing and Postage	\$0.00	\$500.00
Telephone	\$0.00	\$400.00
Tournament of Champions	\$0.00	\$2,800.00
Tournament Prizes	\$3,200.00	\$14,250.00
<b>Total Expense</b>	<b>\$7,740.66</b>	<b>\$37,400.00</b>
<b>Net Income</b>	<b>\$16,674.34</b>	<b>\$700.00</b>
Bank Balance on December 31, 2010	\$8,788.20	
Bank Balance on January 1, 2011	\$39,253.87	
Bank Balance on February 1, 2011	\$34,515.31	
Bank Balance on March 1, 2011	\$34,252.31	
Bank Balance on April 1, 2011	\$26,842.57	
Bank Balance on May 1, 2011		
Bank Balance on June 1, 2011		
Bank Balance on July 1, 2011		
Bank Balance on August 1, 2011		
Bank Balance on September 1, 2011		
Bank Balance on October 1, 2011		
Bank Balance on November 1, 2011		
Bank Balance on December 1, 2011		
Bank Balance on December 31, 2011		

**Palo Alto Golf Club  
Membership Report**

4/6/2011

**Palo Alto Golf Club  
Membership Report**

	1/1/2010	2/1/2010	3/1/2010	4/1/2010	5/1/2010	6/1/2010
<b>Member Type</b>	<b>Total</b>	<b>Total</b>	<b>Total</b>	<b>Total</b>	<b>Total</b>	<b>Total</b>
Regular	218	227	230	231	240	241
Senior	120	124	124	124	124	124
Junior	24	24	24	24	24	24
Honorary	13	13	13	13	13	13
<b>Total All Members</b>	<b>375</b>	<b>388</b>	<b>391</b>	<b>392</b>	<b>401</b>	<b>402</b>
<b>Total Paying Members</b>	<b>338</b>	<b>351</b>	<b>354</b>	<b>355</b>	<b>364</b>	<b>365</b>

	7/1/2010	8/1/2010	9/1/2010	10/1/2010	11/1/2010	12/1/2010
<b>Member Type</b>	<b>Total</b>	<b>Total</b>	<b>Total</b>	<b>Total</b>	<b>Total</b>	<b>Total</b>
Regular	244	245	246	253	244	242
Senior	126	126	126	125	136	142
Junior	26	25	26	28	29	29
Honorary	13	13	13	13	13	13
<b>Total All Members</b>	<b>409</b>	<b>409</b>	<b>411</b>	<b>419</b>	<b>422</b>	<b>426</b>
<b>Total Paying Members</b>	<b>370</b>	<b>371</b>	<b>372</b>	<b>378</b>	<b>380</b>	<b>384</b>

	1/1/2011	2/1/2011	3/1/2011	4/1/2011	5/1/2011	6/1/2011
<b>Member Type</b>	<b>Total</b>	<b>Total</b>	<b>Total</b>	<b>Total</b>	<b>Total</b>	<b>Total</b>
Regular	184	195	199	207		
Senior	128	132	133	133		
Junior	25	25	27	27		
Honorary	9	9	9	9		
<b>Total All Members</b>	<b>346</b>	<b>361</b>	<b>368</b>	<b>376</b>		
<b>Total Paying Members</b>	<b>312</b>	<b>327</b>	<b>332</b>	<b>340</b>		

**Renewal period 10/1/10 thru 12/31/10**

Renewals	289	\$ 28,275
Late Fees	4	\$ 40
Contributions	63	\$ 930
New Members	24	\$ 2,183
<b>Total Income</b>		<b>\$ 31,428</b>

**Online Renewals 73**

**Renewal period 10/1/09 thru 12/31/09**

Renewals	325	\$ 31,815
Late Fees	1	\$ 30
Contributions	70	\$ 950
New Members	15	\$ 2,240
<b>Total Income</b>		<b>\$ 35,035</b>

**81**

**Historical Counts**

<b>Year</b>	<b>Begin Count</b>	<b>End Count</b>
2006	446	511
2007	447	483
2008	404	438
2009	363	411
2010	338	384
2011	312	???